



# How Do Residential Greenhouse Gas Technologies Affect Electricity Prices and Consumer Welfare?

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# Context

Adopting many residential GHG mitigation technologies affects aggregate household electricity demand

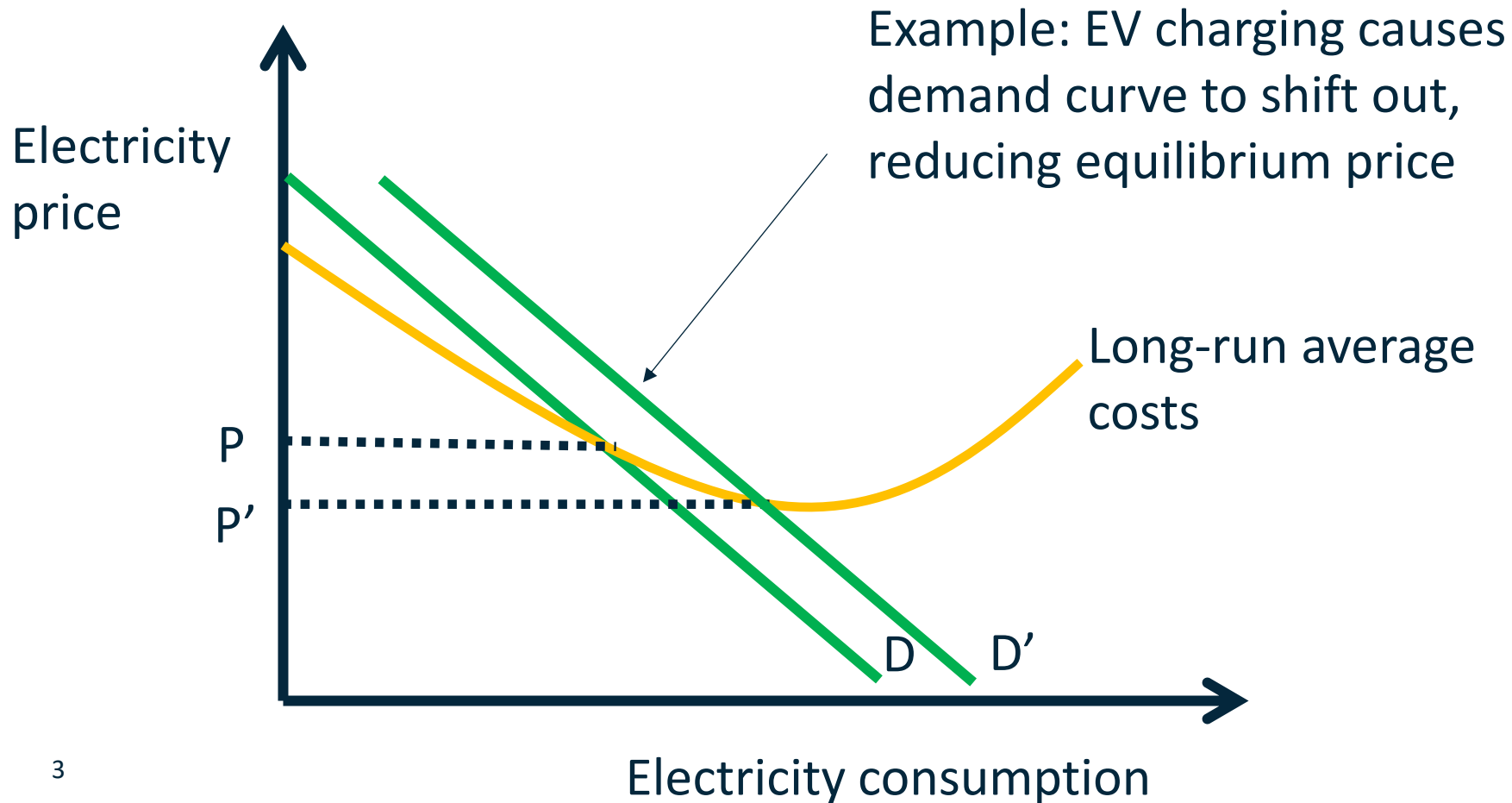
- Positively: heat pumps or electric vehicles
- Negatively: energy efficiency or rooftop solar, building codes, or appliance standards

Most analysis of policies that promote such technologies considers welfare effects of participants

- Compare participants with a valid control group (selection bias, etc.)
- Evaluate private and social welfare changes



# These policies will also affect equilibrium retail prices (as we learn in undergraduate micro)



# How do technologies affect non-adopting households?

It depends on whether we're on the upward or downward-sloping portion of the average cost curve

- Consider a time period in which fixed/sunk costs have been paid
- Technologies that increase electricity demand cause average price to increase if the variable cost curve is sufficiently steep (higher average variable costs outweigh lower fixed costs)

## Outline of the paper

- Estimate effects of electricity demand on average prices using EIA utility-level data and instrumenting for demand
- For comparison, simulate demand changes using electricity sector model
- Simulate welfare changes using household survey data and hypothetical policy changes



# How does residential consumption affect average retail prices?

## Estimation strategy

- Assume technology adoption affects average prices via aggregate demand
- How do demand-drive consumption changes affect average prices?

## Estimation equation

$$\ln(P_{ist}) = \beta_0 + \beta_1 \ln(\widehat{RS}_{it}) + \beta_2 \ln(PF_{st}) + \delta_t + \alpha_{is} + \varepsilon_{ist}$$

- Dependent variable is ratio of revenue (\$) to sales (kWh), by utility-state-year
- Use heating and cooling degree days to instrument for residential sales
- Control for average fuel prices



# Data and main estimates

## Data

- EIA 861, utility-state-year residential revenue and sales, 1990-2022
- Average heating and cooling degree days, fuel price, and industrial employment by state and year

## Results

- Elasticity of average price to consumption about -0.4
- Other results: control for industrial demand, heterogeneity by interconnection or utility type, competition



# Alternative approach: generator simulation

## Simulation model

- Extension of Linn and McCormack (2019)
- Simulate hourly generator operation given interconnection-level aggregate demand
- Include reduced-form approach to incorporate startup and ramping costs and transmission constraints

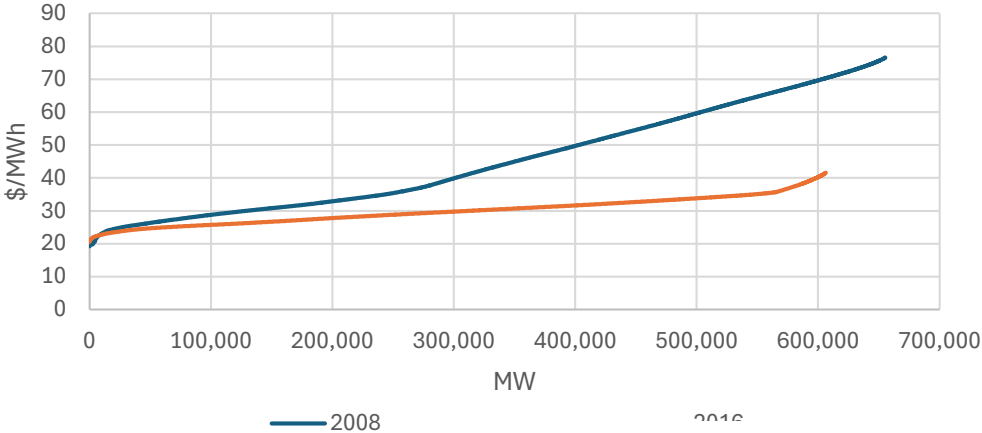
## Comparison with econometrics

- Can directly model demand changes caused by technology adoption
- Requires assumptions on market structure and costs

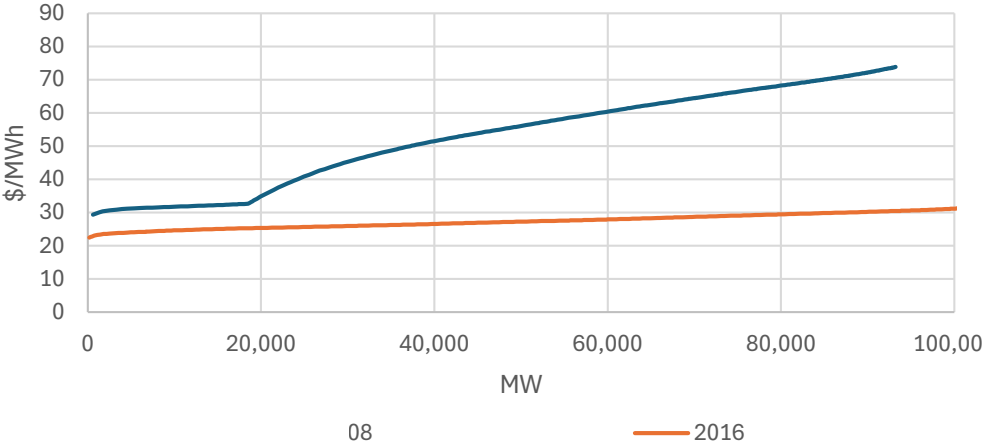


# Lower natural gas price have flattened average variable cost curves

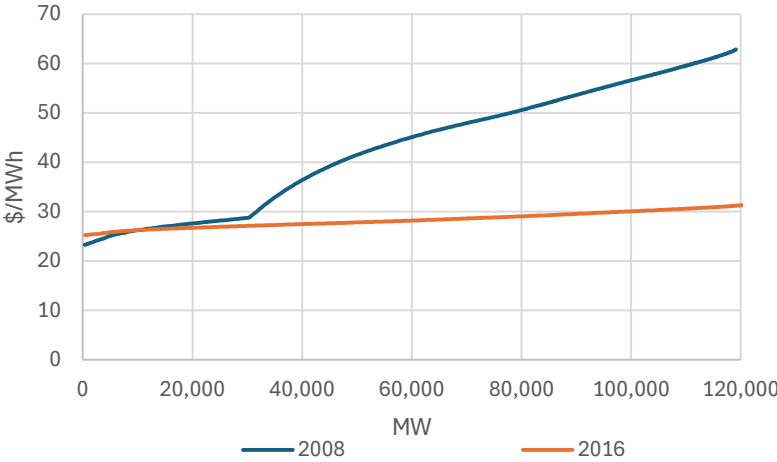
Panel A. East



Panel B. ERCOT



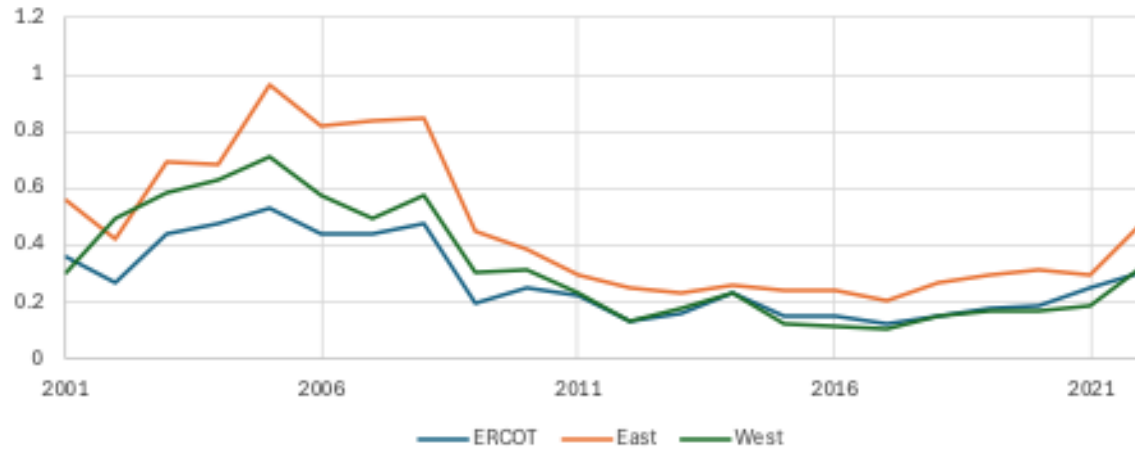
Panel C. West



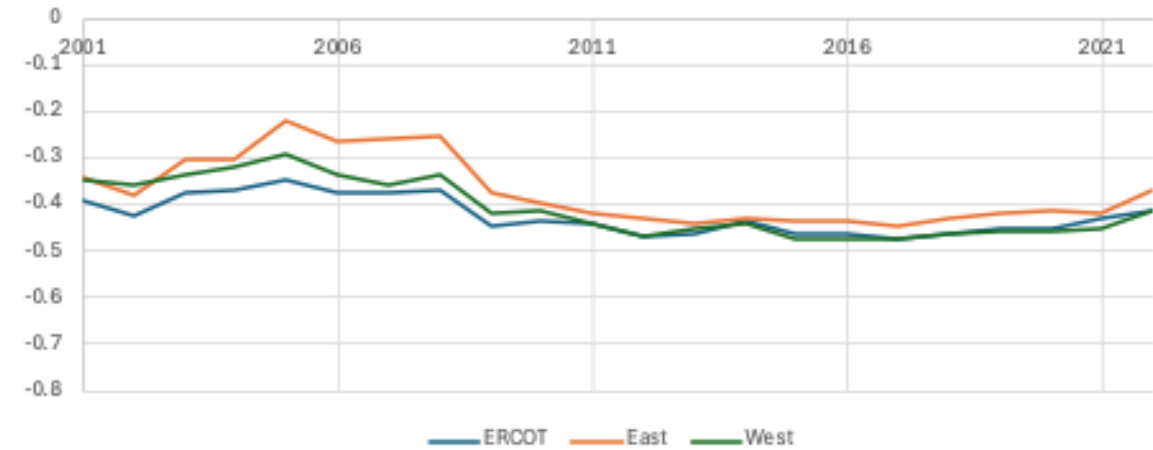


# Simulation results for 1-percent demand increase

Panel A. Percent Change Variable Operating Costs



Panel B. Average Price Elasticity



# How does technology adoption affect electricity bills of non-adopters?

## Setup

- Household-level data from 2020 Residential Energy Consumption Survey (RECS)
- Estimate change in average retail price caused by installing rooftop solar or buying EVs
- Convert to bill change for each household, depending on whether retailer adjusts fixed charge or variable rate

## Key assumptions

- Electricity generation by rooftop solar and EV miles traveled
- Two-part tariff based on utility rate plans

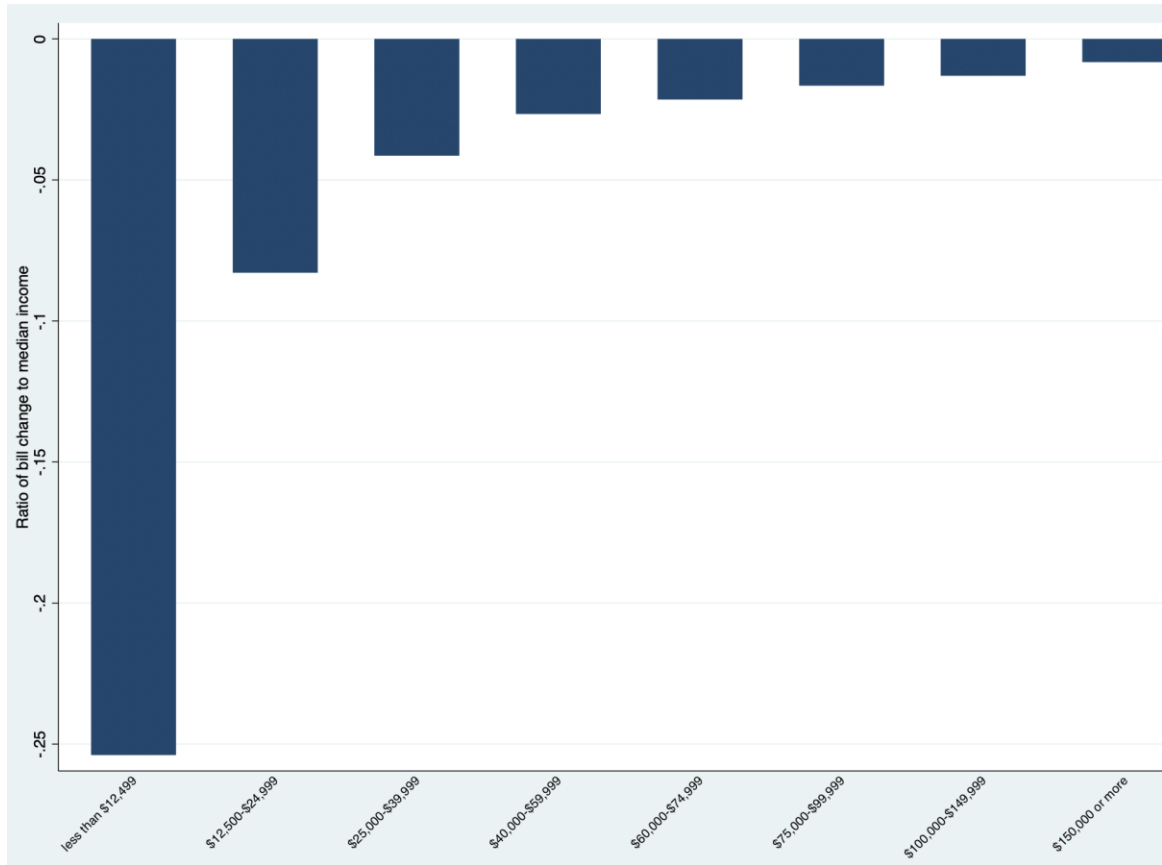


# RECS summary statistics

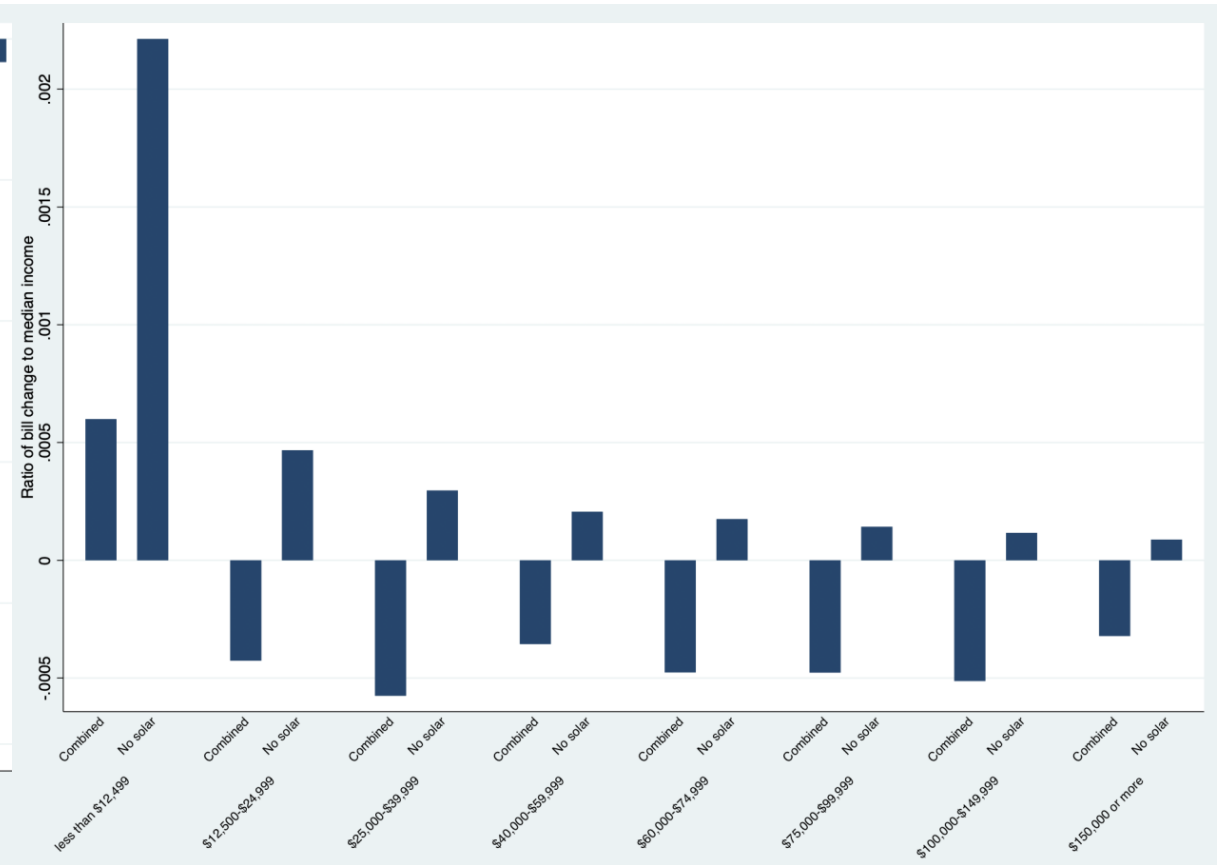
Income Group	Total Customers (Million)	Annual electricity cons (Mwh)	Annual electricity exp (\$)	Ratio of electricity exp to median income (%)	Rooftop solar adoption (%)	EV ownership (%)	Energy-consuming area (1000 sq ft)	Estimated fixed charge	Estimated variable rate
less than \$12,499	11.71	8.51	1113	13.25	0.63	0.51	1.15	142.53	0.120
\$12,500-\$24,999	13.16	8.78	1137	5.95	1.07	0.44	1.33	145.81	0.119
\$25,000-\$39,999	17.91	9.52	1219	3.78	2.09	0.56	1.49	142.67	0.119
\$40,000-\$59,999	19.59	9.96	1286	2.57	2.10	0.71	1.67	143.58	0.120
\$60,000-\$74,999	12.84	10.57	1373	2.05	3.00	0.96	1.77	144.87	0.121
\$75,000-\$99,999	14.86	10.91	1433	1.66	3.71	1.46	1.95	146.13	0.122
\$100,000-\$149,999	16.53	11.82	1553	1.29	4.78	1.88	2.19	148.49	0.124
\$150,000 or more	16.83	13.66	1834	0.87	4.93	4.80	2.74	149.68	0.126

# Example #1: Rooftop solar

Panel A: Adopters



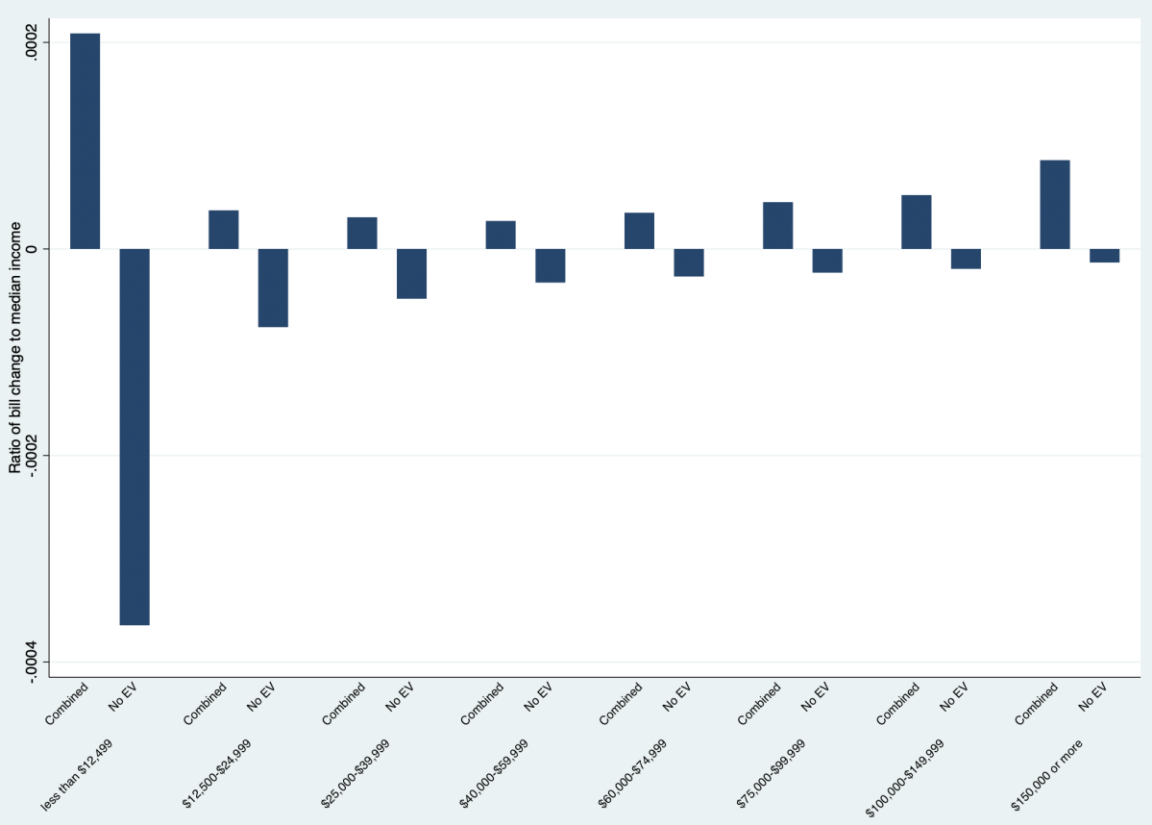
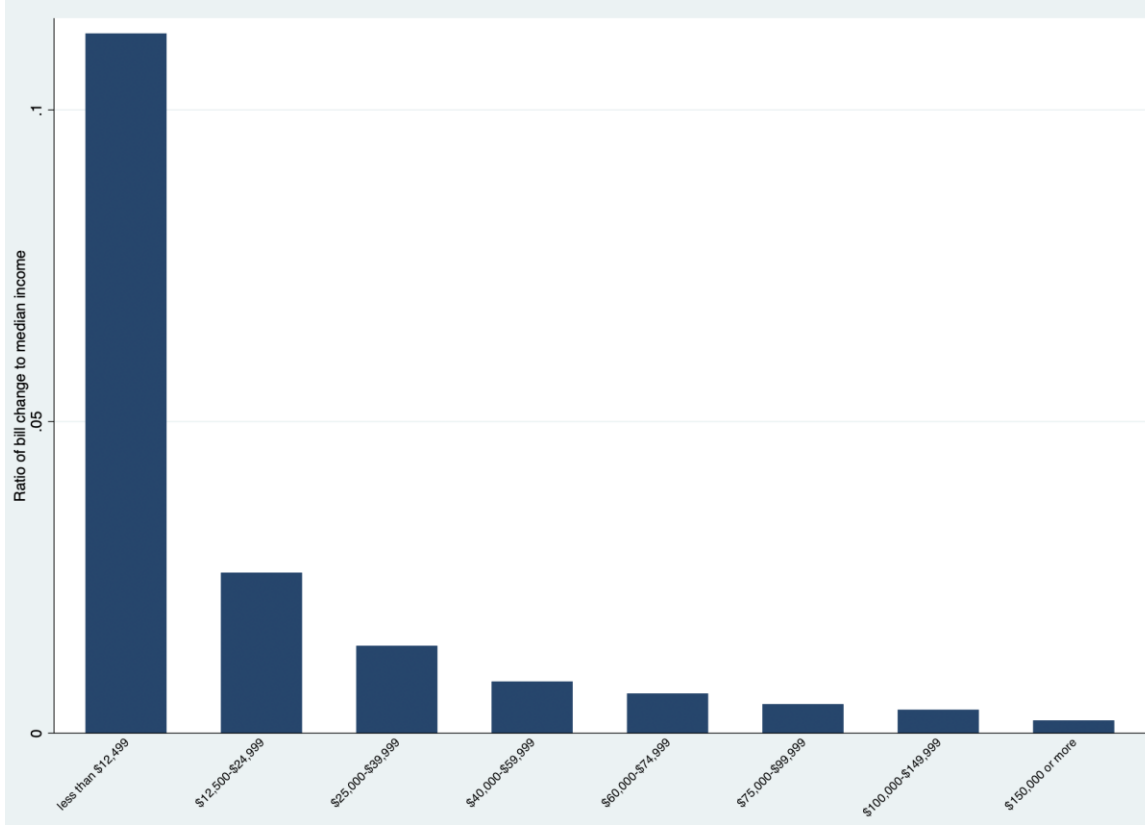
Panel B: Non-adopters and combined



# Example #2: Electric vehicles

Panel A: Adopters

Panel B: Non-adopters and combined



# Conclusions

Elasticity of average price to demand of about -0.4, whether we estimate from utility data or simulate generation

Accounting for equilibrium price changes increases regressivity of rooftop solar and progressivity of electric vehicle subsidies

Caveats: analysis doesn't include long-run capital investments

